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**Adding value to the future electricity grid:
The Role of Energy Storage**

EPIA Industry Forum
Hamburg, 23 September 2009

Michael Lippert, Saft
Myles Jones, Enersys

European Organisation representing the Electrochemical Storage Industry

Members:

- Battery Manufacturers**
- Battery Supply Industry**
 - Cell and Module producers**
 - Battery System Integrators - Battery packs**

Members representing the EU market

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Eurobat regular and associate members - Battery manufacturers and supply industry:



Markets & Structure

Industrial Markets

- Stand-by: UPS, telecom...
- Motive power: forklifts
- Transportation: train, maritime, aviation, space
- Electricity grid: production, transmission, distribution
- Renewable energy

Automotive Markets

- Cycle & motorcycles
- Passenger cars, LCV, HCV, buses
 - LSI & start-stop batteries for ICEs
 - for Micro, Mild and full HEVs
 - for pHEVs and EVs

➤ **Committee for Environmental Matters (CEM)**

➤ **Research and Technical Development Committee (RTD)**

➤ **Industrial Battery Committee (IBC)**

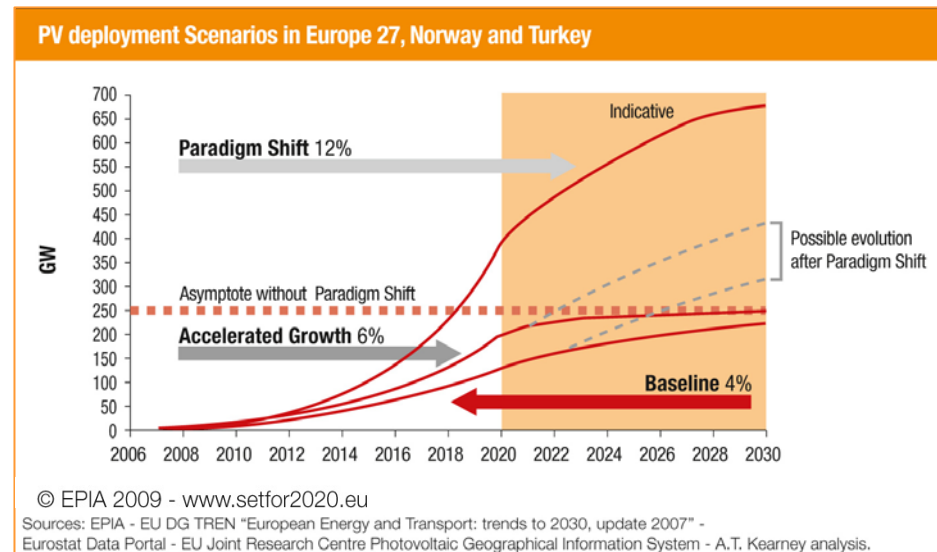
- IBC Task Force: batteries for Renewable Energy and electricity grid

➤ **Automotive Battery Committee (ABC)**

Grid Integration is Key

Integration of Renewables

- ...is a political and environmental goal
- ...meets technical challenges due to variable nature of generation
- ...requires increased *flexibility* of grid management and generation mix



« *The **Paradigm Shift Scenario** (...)* requires the rapid and widespread adoption of power storage and smart grid technologies, (...) »
EPIA, SET for 2020

How to create flexibility ?

Supply Side



- Compensate for variations
 - Transmission grid → upgrades, interconnection
 - Short term generation → gas turbines
 - Storage → Centralized? Decentralized?

Demand Side

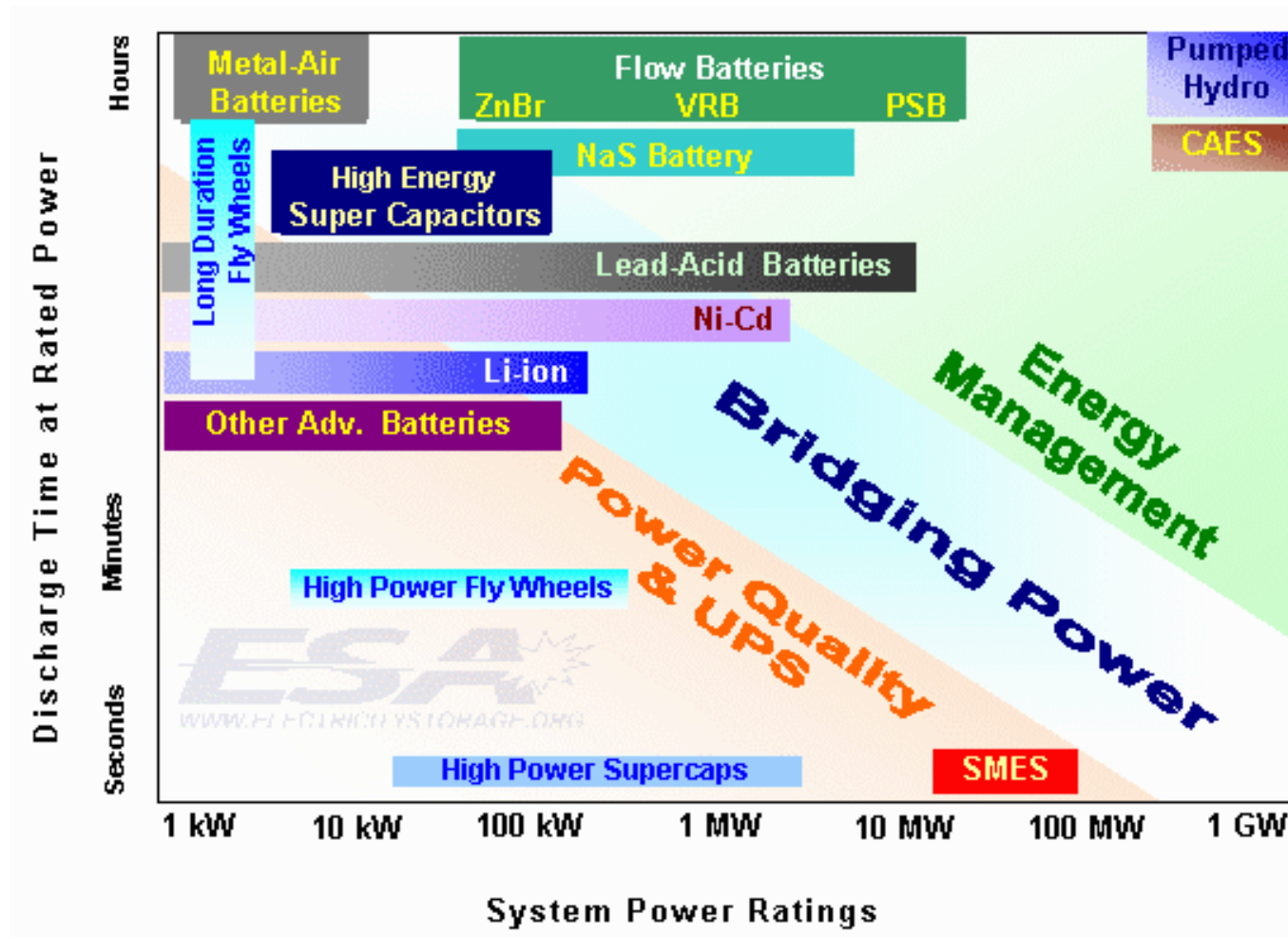


- Smart energy management
 - Demand side management
 - Smart metering
 - Dynamic pricing
 - Power on demand
 - Storage: in batteries, in vehicles, heat, cold, ...

Energy storage matrix

	Supply Side	Demand Side
	Production & Distribution	Household / Commerce / Industry
Centralized	<ul style="list-style-type: none">• Bulk energy storage<ul style="list-style-type: none">– Energy dispatching• High power Energy Storage<ul style="list-style-type: none">– Smoothing / Ramping support– Grid stabilization/PQ– Ancillary services	<ul style="list-style-type: none">• Commercial Storage<ul style="list-style-type: none">– Peak Shaving to avoid Demand charges
Distributed	<ul style="list-style-type: none">• Smart Grids<ul style="list-style-type: none">– Virtual Power Plants– Controlled (upon demand) injection in peak periods	<ul style="list-style-type: none">• Smart Houses<ul style="list-style-type: none">– Self-consumption– Zero-energy houses

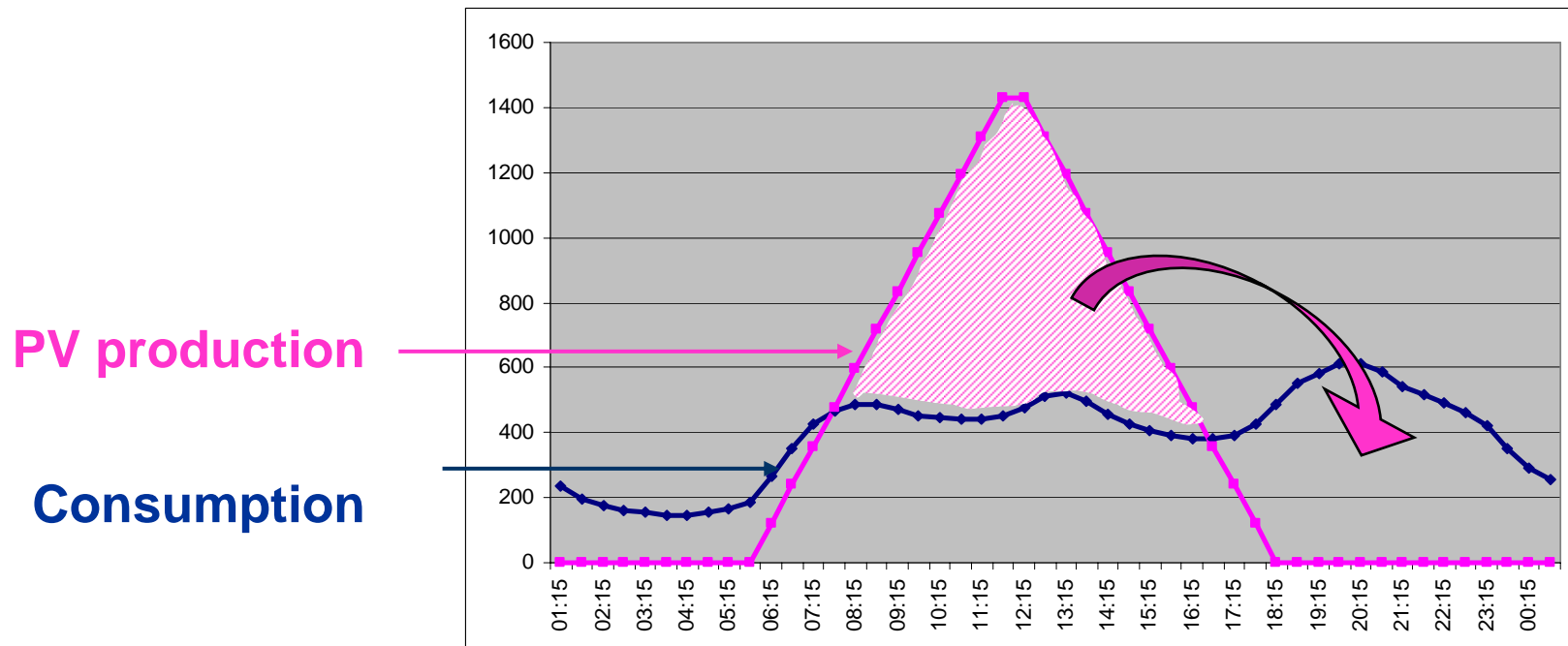
Energy Storage – technologies



Source:
ESA

Dispatching

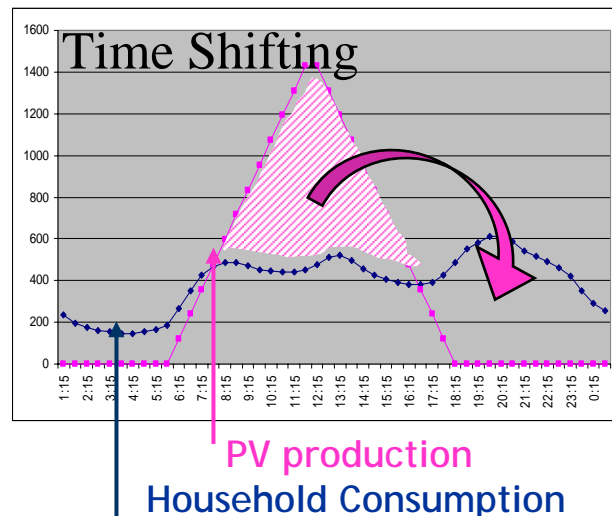
➔ Shift PV excess production to consumption peak period



Example: residential PV



- **PV market is decentralized :**
 - 70% grid connected small/medium size systems
- Local energy production and consumption
 - Self-consumption: effective demand side management
 - Grid support: peak shaving



- Requirements for typical household Europe (Epia-Eurobat model)
- Household 3kWp 10kWh/day
- Battery to cycle between 2 and 8 kWh / day

Value of Energy Storage

Household

- Energy Self Sufficient House
- Safe against outages
- Competitive vs commercial electricity at mid term

Grid operator

- **Reduce peaks**
- **Ancillary Services**

Socio-Economic

- Contribute to CO₂ savings
- Enhance broad implementation of decentralized PV

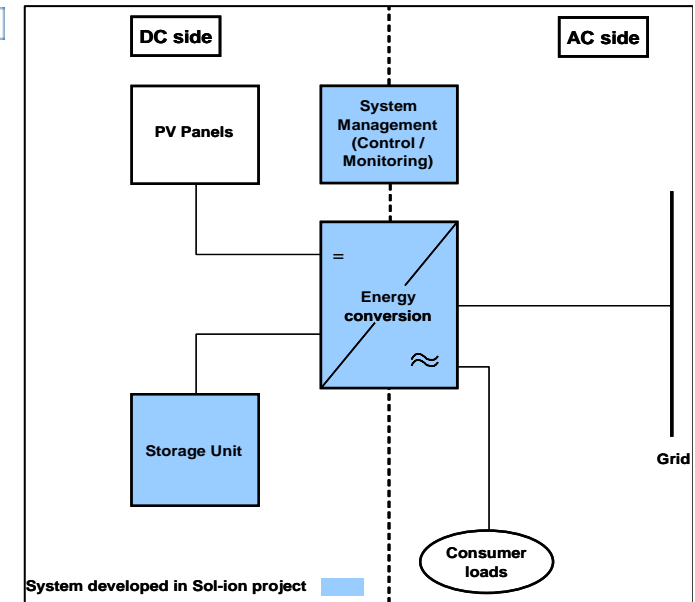


Sol-ion-Project

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- Integrated Energy Kit
 - Conversion, storage & management of PV energy
 - 75 systems in France & Germany in 2009 / 2010
- Demand Side Management
 - Control over storage & loads using smart metering
 - Integrating future smart grid
 - Demand response
 - Dynamic Pricing



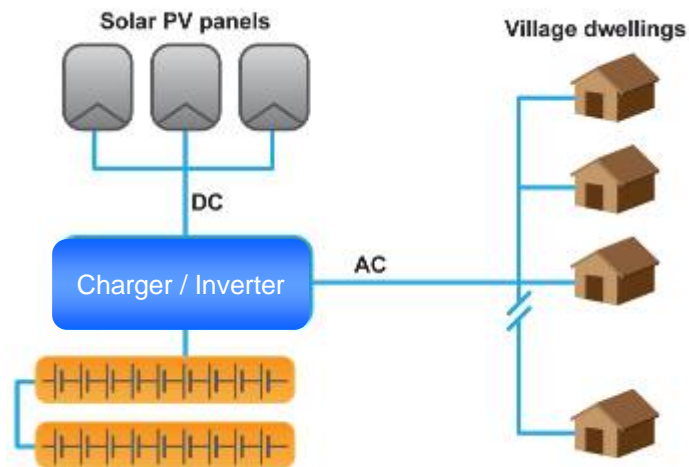
- PV 5kWp
- Li-ion Battery:
 - 5 to 15kWh, 170V to 650V
 - 20 years lifetime
- System functions
 - multidirectional energy flows
 - self consumption
 - grid support
 - back-up

Example: Rural electrification



- **Viable electrification scheme in developing, low population density countries**

- 20% of PV market by 2030
- Electricity for 1.6 bn people



- **Various schemes call for different energy storage solutions:**

- Solar home systems
- Mini-grids (villages)
- Hybrid Systems (PV/diesel/wind)
- Telecom infrastructure

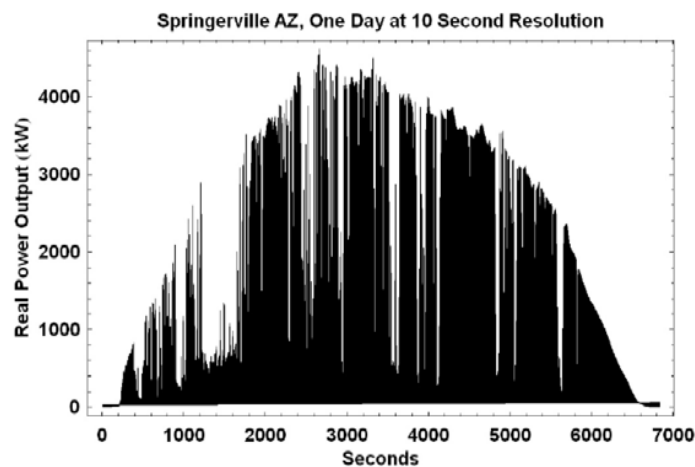
Example: PV Plants



- Load Levelling : several 10's MWh
- Smoothing of PV production

Short term power variations

- due to cloud cover and other sources
- form an integration issue
- short duration storage can help to mitigate these fluctuations by reducing ramp rates
- Requires storage with high-cycle life and power density

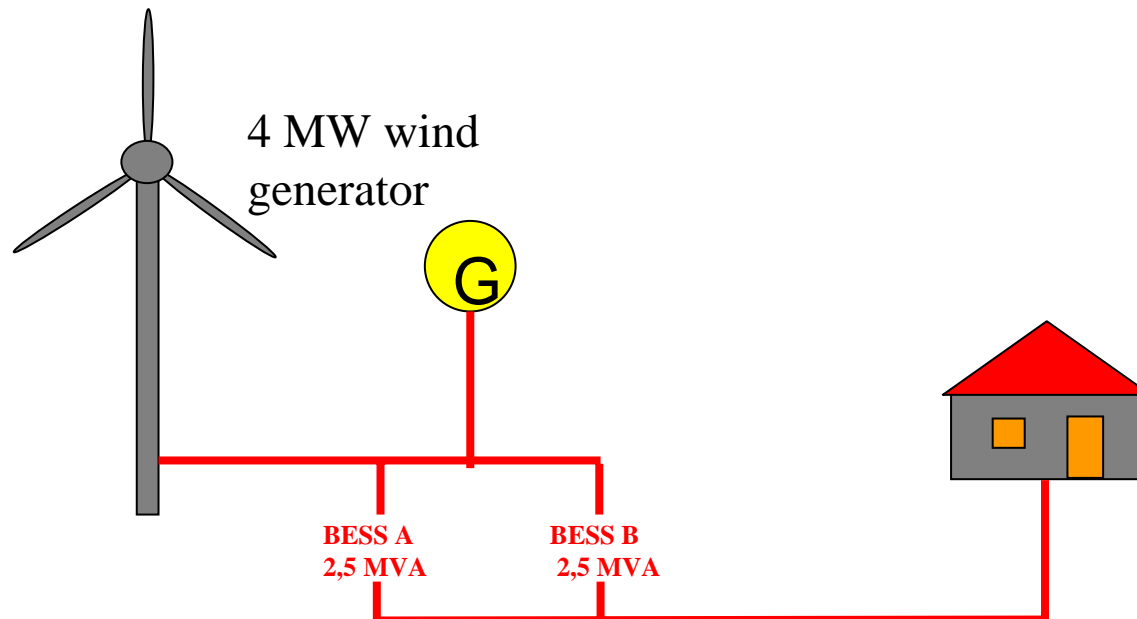


Source: EPRI

Jay Apt and Aimee Curtright "The Spectrum of Power from Utility-Scale Wind Farms and Solar Photovoltaic Arrays", Carnegie Mellon Electricity Industry Center Working Paper, CEIC-08-04

Utility scale energy storage

- Wind Energy Park Herne
- Lead-Acid battery
- 1.2 MW / 1h



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Contribution of all 3 major battery chemistries

Lithium based (Li)	Highest energy density, smaller, lighter
Nickel based (Ni)	Proven off-shore & harsh environments. Long life
Lead based (Pb)	Proven in application, low cost production and recycling

Recycling technologies and collection circuits established and operational

Roadmap

- Different Energy Storage technologies and solutions respond to a variety of application requirements.
- Optimization of current technologies to specific requirements of PV
 - Energy / Power, efficiency, cycle life, calendar life
 - System integration & Energy Management
- Cost*) per delivered kWh varies considerably among applications, e.g.
 - 10% daily dod with 5 days backup (typical off-grid)
 - 60% daily dod (load shifting in residential on-grid PV)
- Cost projections
 - Today between 0.2€ and >1€ per delivered kWh
 - 2020 between 0.06€ and 0.4€ per delivered kWh
- Cost reductions are driven by technical improvements and volume.
 - Calendar life
 - Cycle life
 - Technology Maturity

*) Cost reflects purchase price for the PV Industry

Conclusion

- Multiple Applications for Energy Storage
- Future grid architecture and market mechanisms will enhance role of storage
- All Technologies contribute
- Technical and cost roadmap will increase spectrum of economically viable value propositions

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- Thank you -

Eurobat Secretariat:

Secretary General - Alfons Westgeest

Communication Manager - Dana Popp

EU Affairs and REACH manager - Mireille van Overstraeten

Committees Secretary - Erwin Marckx

Managing Assistant - Veerle Guns

Avenue Jules Bordet, 142

B-1140 Brussels

Phone: +32 2 761 16 53

Fax: +32 2 761 16 99

E-mail: eurobat@kelleneurope.com

www.eurobat.org